## **ABOUT**

### SUMMARY





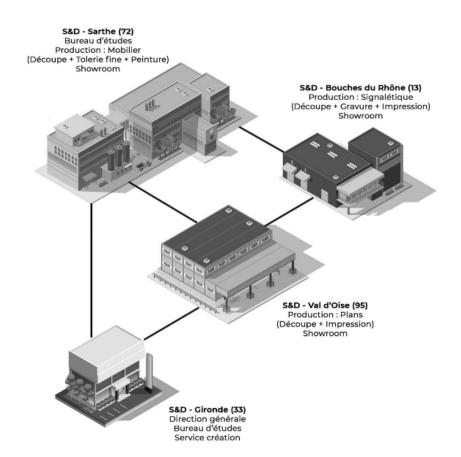
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**ABOUT** 









### Creator | Designer | Manufacturer

Our modern and complete equipment, as well as our trained and passionate teams, allow us to carry out almost all of our operations in-house, in compliance with environmental and labour standards. standards and the labour code.

Our investments and our efforts allow us to control our production cycles and to ensure you a perennial quality and a constant service since 2009.

S&D SARTHE (72)







### **FURNITURE PRODUCTION**

In the heart of the Pays de la Loire region, at the gateway to Anjou, located halfway between Tours and Le Mans. Workshop of 10000m<sup>2</sup> certified ISO9001 version 2008 and 2015.

### Fine sheet metal work

3500m² dedicated to metalworking with fully automated laser cutting and magazine, 5 to 8-axis press brakes, MIG and TIG welding boxes, robotic welding, bead blasting and polishing.

### Machining

3500m<sup>2</sup> dedicated to turning and milling parts, 14x NC lathes and 13x MAZAK 3, 4 and 5 axis machining centres.

### Powder + liquid paint

2000m<sup>2</sup> dedicated to an automated painting line with degreasing baths, powder storage rack, application booth, polishing oven.

S&D BOUCHES DU RHÔNE (13)







### PRODUCTION OF SIGNAGE

At the gateway to the Calanques National Park, in the centre of the Marseille-Aix Toulon triangle.

200m<sup>2</sup> workshop dedicated to the transformation and printing of signage products and safety plans (workshop calibrated for customised and specific needs in signage and for large series of plans)

### **Transformation**

- > Laser cutting and engraving
- > CNC cutting and engraving
- > Reglet cutting table
- > Plastic welding
- > Specific know-how: relief, inlay, braille, through-cutting, engraving

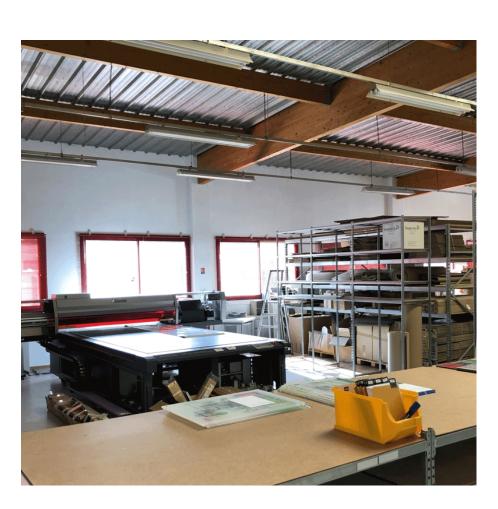
### **Printing**

UV flatbed table - Arizona - max surface : 250x120cm

S&D VAL D'OISE (95)







### PRODUCTION OF PLANS

In the heart of the French Vexin regional park, at the gateway to Paris.

200m<sup>2</sup> workshop dedicated to the transformation and printing of signage products and safety plans.

Exclusive to resellers: collection point in the Paris region for all our ranges.

### **Transformation**

- > Varga high speed rotary saw
- > Plastic welding and heat seal machine
- > Specific know-how: high precision printing, lamination, adhesive lettering, transfer film
- > Specific know-how: relief, inlay, braille, through-cutting, engraving

### **Printing**

- > UV flatbed table 4 colour process + white Mimaki max surface : > 310x160cm
- > UV flatbed 4 colour + white Roland
- > Roland eco-solvent plotter + cutting plotter

S&D GIRONDE (33)







### **DESIGN OFFICE**

In the heart of the Aquitaine basin, in the centre of the city of Bordeaux.

Design office dedicated to product innovation and the design of sales support tools.

### **Product innovation**

Benchmarking, brainstorming, intention modelling, functional dimensioning, 3D renderings, videos: our design team works in synergy with the sales department and the S&D department to produce the best technical and aesthetic concepts.

### Tool design

Catalogues, websites, presentation kits, augmented reality applications: our marketing team works in synergy with the sales department and the S&D department to produce the most relevant and practical sales tools for our dealer networks.

### **OUR JOBS**





### **ABOUT**



Bureau d'études



Tôlerie fine



Peinture



Marketing



Service création



Impression



Découpe | Usinage | Gravure



Commercial

## OUR JOBS DESIGN OFFICE







### MARKET RESEARCH

Customer feedback and reseller networks, sales analysis, monitoring of emerging trends and competitive intelligence.

We extract the expression of a need and draw up a set of specifications, the feasibility of which we will then study.

### THE DESIGN

During this phase, the knowledge and experience of our engineers are put to work on our projects: design, computer-aided mechanical engineering and choice of materials are combined to enable us to produce a 3D model and a functional dimensioning.

### **PROTOTYPING**

Catalogues, websites, presentation kits, augmented reality applications: our marketing team works in synergy with the sales department and the S&D department to produce the most relevant and practical sales tools for our dealer networks

#### INDUSTRIALISATION

This allows us to precisely draft the manufacturing and quality control ranges, the design of the assembly and packaging lines. The final phase before the official launch of the product.

# OUR JOBS FINE SHEET METAL WORK







This activity of transformation of metals, which are presented in sheets, bars or tubes, mobilises the most human means and know-how in our company.

We have a sheet metal workshop covering a total area of more than 3500m<sup>2</sup>.

Relying on a long expertise, employing qualified technicians who are experts in their trade, we produce metal assemblies or sub-assemblies in steel, stainless steel, aluminium, etc.

#### **FOLDING AND CRUNCHING**

On 5 to 8 axis press brakes, max capacity length 3 metres and 130 tonnes

#### WELDING

TIG/MIG welding boxes. Spot welding and robotic welding.

### **FINISHINGS**

Polishing and bead blasting.

## OUR JOBS PAINTING







The mastery of surface treatment allows us to offer finishes adapted to the requirements of our customers.

We have a complete treatment line with automatic conveying: from degreasing, to drying, via the application cabin and the passage in the oven.

As an option, we can provide anti-corrosion protection.

### PREPARATION OF PARTS

Degreasing, shot blasting, phosphating and sand blasting: these techniques that we master and use ensure the adhesion of the future coating on the part to be treated.

### **POWDER COATING**

We deposit powder paints on the parts to be treated by electrostatic effect and then they are put in an oven for about 20 minutes at 200° for polymerisation. This phase allows the powder to harden and stabilise, guaranteeing its high resistance and durability.

### LIQUID PAINT

For certain parts and specific needs we also have a large spray booth for applying liquid paint.

## OUR JOBS MARKETING







Within our Bordeaux-based design office, we have brought together talents that allow us to design and master the internal development of all our sales support tools.

Our sales team and our network of resellers keep us regularly informed of feedback from the field in order to adapt and develop our offer and tools.

Prescribers and resellers, to find out more about our tools, we invite you to register and discover your professional space.

### **PRODUCT IMAGES**

3D models, 3D renderings, technical drawings, product sheets, instructions, demonstration videos, situational images.

### PHYSICAL SALES SUPPORT TOOLS

Brochures and catalogues, presentation cases, samples and colour charts.

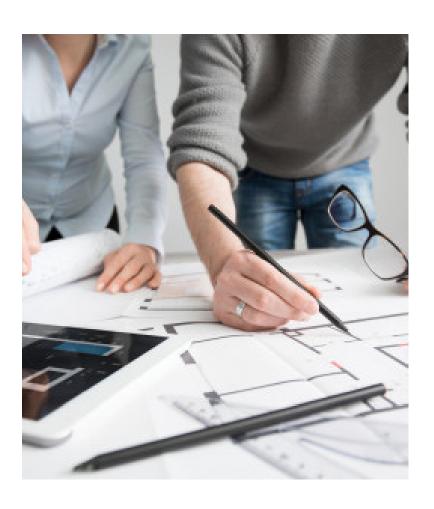
### **ONLINE SALES SUPPORT TOOLS**

Website, augmented reality, training videos and webinars.

## OUR JOBS DESIGN DEPARTMENT







For your plans and signage we are able to create the print files.

### MODIFICATION OF THE EXISTING

Transfer, deletion or addition of text and pictograms.
Change of colour, background and border.
Provide us with vector files in the following format: .eps / .ai / .pdf

### **FULL CREATION**

For signage: according to written specifications + ideally a visual model provided by the client (photo, drawing, plan). For the plans: according to the study of the on-site surveys to be provided to us + any existing plans to be provided to us + questionnaire to be completed.

Evacuation plans, intervention plans, room plans, safety instructions, ground plans, smoke extraction plans = plans created in accordance with standard NF S 60-303 NF X 08-070.

Online project monitoring available 24/7.

### **OUR JOBS**

### **PRINTING**







We have UV printing machines that apply ink directly to a rigid substrate, a UV lamp dries the ink and it adheres immediately and permanently to the substrate.

This is a revolutionary process in the field which allows us great flexibility, excellent reliability and competitive prices. The materials that can be printed are more varied, on large surfaces, and with high definition precision.

To ensure excellent visibility and longevity of your prints we print in double pass, i.e. two layers of ink.

(This technique can slightly distort the original colours of the file. On request, we can print in single pass to guarantee the fidelity of the rendering).

### **QUADRI+WHITE**

The colours are bright and very intense making the marking visible and attractive. Ideal for signage and safety plans.

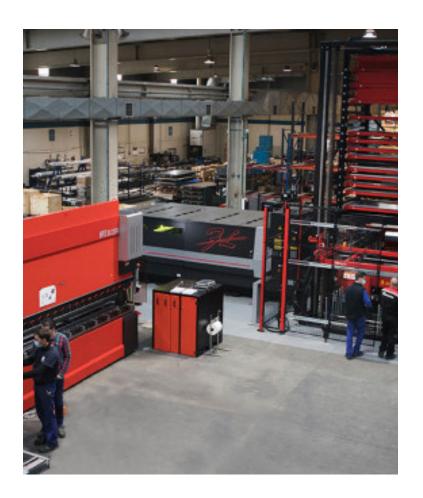
### INDOOR/OUTDOOR

Our prints are guaranteed to be suitable for indoor and outdoor use. (Only the material on which the print is made may restrict you to indoor use)

# **OUR JOBS**CUTTING | MACHINING | ENGRAVING







Our machines, in addition to the cutting of parts for the production of our furniture, allow us to produce signage in relief, cut through and inlay.

### FIBER LASER | FOR METALS

Fully automated loading and cutting: fast, clean and highly accurate. Allows cutting and engraving of materials: steel, max. thickness 20mm / aluminium, max. thickness 8mm / stainless steel, max. thickness 12mm

### CO<sup>2</sup> LASER | For plastics

Allows the cutting and engraving of materials: acrylic, wood, paper, leather and textile, max. thickness 20mm. Glass and metal can be engraved but not cut.

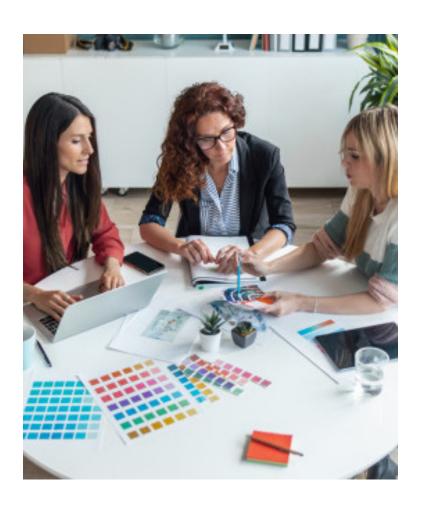
### **CNC MILLING MACHINE** | For composites

Optical detection and automatic tool change. Allows cutting and engraving of materials: aluminium composite, pvc, polycarbonate, max. thickness 20mm.

## OUR JOBS COMMERCIAL







We plan the company's commercial strategy internally.

With our sales force, we canvass potential reseller companies.

We provide product presentation and training with our in-house and online staff, and we provide sales administration and aftersales service with our workshops.

### **DEDICATED DEALER SERVICE**

This is the soul of the company, our raison d'être and what ensures our durability: we provide our network with permanent and unfailing telephone, e-mail and face-to-face support. We guarantee them to work serenely by choosing to distribute our ranges.

#### DEDICATED KEY ACCOUNT SERVICE

Our sales staff are prepared to meet the special requirements of national and international companies.

On-site study of technical constraints, customised and personalised products, sequenced and planned deliveries.

### **OUR DISTRIBUTION**









### **SALES POLICY**

To ensure that our dealer network is not put into unfair competition, S&D products are available for direct sale by the manufacturer under one condition:

Key account customers, companies met at trade fairs, or having benefited from an exemption approved by our sales department, we systematically ask you to certify on your honour that their needs have not been previously quoted for by one of our dealers.



#### **PRICE & PAYMENT**

Our prices are displayed in EURO (€) excluding VAT.

The «recommended retail price» is an indicative retail price proposed by S&D to resellers. Unless a distribution contract is signed, it is not imposed on them to comply with the legislation on price freedom of 23 Dec. 2014.

Payments can be made: by cheque or bank transfer. direct sales = payment on order | resellers = negotiated conditions

Resellers: for more information on down payments, payment terms and outstanding amounts allowed,

please fill in your application form and contact our administration department: contact@csiddesign.com

# **CONTACT**ABOUT







## COMMERCIAL RECEPTION



6 rue de Cénac 33100 BORDEAUX



09 65 16 20 21 (price of a local call)



contact@csid-design.com commercial@csid-design.com



### **INTERNATIONAL SALES**



05 47 74 18 14 05 47 74 18 12



sales@csid-design.com